

# The MOST Comprehensive Healthcare Referral Network Data Search on the Internet



**Physician  
Loyalty**



**Exclusion  
Check**



**Referral  
Analysis**



**Monitoring**

## THE PROBLEM

### Referral leakage

An average \$80 million in revenue is lost per year (an average of 55-65%) in a single health system due to referral leakage. That's \$821K to \$971K lost on average per physician.

### No method for tracking

Physicians and other providers don't have a system to track referrals to see if their sources are loyal or to compare how they're doing to others in the market.

### Lost referrals

Only 40% of the patients who are referred will book the referred-to facility or specialist. This has a direct impact on revenue for the referred-to specialists or facilities.

## THE SOLUTION

With NPI Dashboard, users can view their referral network and the relationships in their market in detail.

- View the network share of patient referrals between providers, groups of providers and facilities
- Identify shared relationships between physicians and other healthcare providers indicating the number of patients they share
- Detect how many patients are sent to your facility by referring physicians and referring facilities instead of being sent to your competitors
- Detect the referral patterns of your network
- Identify the sources of specific procedures/tests

## WHO IT'S FOR

- ✓ Healthcare systems
- ✓ Physicians/Providers
- ✓ Hospitals
- ✓ Specialty Facilities
- ✓ Cardiologists
- ✓ Gastroenterologists
- ✓ Surgery centers
- ✓ Rehabilitation networks